

# Agenda



March 27, 2020  
Tennessee Bar Center  
Nashville, TN

## International Law & Practice

**Program Producer:** Terry Olsen, Olsen Law Firm

**Total Credits:** 4.0 General 1.0 Dual

*This seminar is a resource for Tennessee lawyers practicing in all aspects of international law, with a focus on international business. Our knowledgeable and experienced presenters will provide important and timely information around key legal topics in international law and practice.*

**8:30 – 9:00 am**

**Registration**

**9:00 – 10:00 am**

### **Cross Border Taxation**

Michael Goode, Lewis Thomason

In the current international business environment, taxation issues are complex, whether relating to U.S. citizens doing business outside the U.S. or foreign businesses operating inside the US.

This seminar will cover issues of inbound taxation and outbound taxation as well as other taxation issues which arise when conducting cross-border business.

**10:00 -11:00 am**

### **Dangers of the Distribution Agreement**

George Phillips, Bone McAllester Norton, PLLC

Distribution agreements provide legal agreement between a supplier of goods and a distributor of goods. This session will cover the risks and considerations involved with distribution agreements, with a focus on cross-border business such as import and export.

**11:00 – 11:45 am**



**Lunch**

<b>11:45 am – 12:45 pm</b>	<b>Overcoming Legal Barriers to Cross-Border Practice</b> Terry Olsen, Olsen Law Firm Conducting deals across international borders presents businesses with great opportunities for growth and financial gain—as well as business risks and legal compliance concerns. Attorneys must be familiar with potential risks in order to maximize benefits for their clients. This session will provide an overview of the legal issues, regulatory concerns and other considerations involved with cross-border transactions.
<b>12:45 – 1:00 pm</b>	 <b>Break</b>
<b>1:00 – 2:00 pm</b>	<b>Foreign Direct Investment Pitfalls to Avoid</b> Iliff McMahan, Retired TN Economic Development Foreign direct investment provides economic benefits and opportunities, particularly in Tennessee, which is ranked first in the U.S. for foreign direct investment. However, as with any cross-border or investment venture, there are risks and pitfalls.
<b>2:00 – 3:00 pm</b>  <b>DUAL</b>	<b>Current Foreign Investment Trends &amp; Issues in Tennessee</b> Keith Uselton, Uselton Clay Bright, P.C. Cody Tellis, Bank of America Masami Tyson, Global Director of FDI and Trade Terry Olsen, Olsen Law Firm International investments and markets help drive Tennessee economic growth. This panel will offer accounting, banking, and economic development professionals’ perspectives, insights, and best practices regarding current and future trends in foreign international investment in Tennessee and beyond. The panel-driven discussion will include topics such as current industry trends in foreign investment, compliance, and market impact.
<b>3:00-3:45 pm</b>	<b>Networking Reception</b> TBA 5 <sup>th</sup> Floor Terrace